

Data Center Checklist

Data centers are more than just space and connectivity



Are you working with a data center that supports your business needs and goals, or has your current provider put you in a “one-size-fits-all” box? If you’re not sure, it’s time to start asking questions.

<input type="checkbox"/>	If I need help with a problem, will a real person answer when I call? You shouldn’t have to deal with the hassle of an automated answering system when you need assistance. Live customer service should be available 24/7/365 to provide the support you deserve.
<input type="checkbox"/>	How do I know I’m getting the best value for my money? Service Level Agreements and easy scalability give you the peace of mind that you can easily scale capacity to meet the growth needs of your business.
<input type="checkbox"/>	How well do they protect their client’s data against attack or loss? Advanced physical network security and robust disaster recovery tactics ensure your data is safe from harm so you can focus on taking care of business.
<input type="checkbox"/>	What certification and compliance requirements are they meeting? Your business may have unique compliance requirements. Ask about your specific needs, such as SSAE 16 SOC 2 Type II certification, PCI DSS and HIPAA compliance, and Tier 3 or Tier 4 infrastructure standard eligibility.
<input type="checkbox"/>	How do they determine the right solutions for their customer’s needs? Your business and challenges are unique. Building an effective lineup of services starts with a true understanding of your needs and goals.
<input type="checkbox"/>	Are their current customers happy? Check the provider’s reputation in the market and look for customer references and case studies to validate their claims.

You need more than a data center provider — you deserve a partner.

If your current provider can’t check all the boxes, there’s a good chance your best interests aren’t their priority — a major red flag it’s time to find someone who cares about your business and works to deliver solutions and value.