Cloud Services Provider Checklist

Are your current services meeting your business needs?

Six questions to keep in mind when evaluating cloud service providers that will help you streamline your vendor line-up and look beyond marketing hype. The right cloud partner will deliver more than just infrastructure – they'll take your priorities as seriously as you do.

| What options do they provide for flexibility and customization? There's no such thing as a "one-size-fits-all" cloud solution. Your business needs and goals come first — the lineup of infrastructure, software and security policies should fit the way you need it to and not the other way around. |
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| How easy is it to make changes to your plan or add services in the future? Cloud is all about convenience and flexibility — the services you need in the future could look radically different than today. The ability to easily scale up, or modify the services you're using, is a must! |
| How do they ensure my cloud-based systems are up and running when I need them? The right resources — technology, platforms and personnel — work together to keep everything up-to-date and maintain a consistent uptime above 99.99%. |
| How do I know I'm getting the best value for my money? Customer-friendly Service Level Agreements enable you to easily scale to meet your business growth needs. And, partnerships with best-in-class technology providers can pass cost savings on to customers. |
| Can I talk to a real person if I call and need help with a problem? Instead of dealing with an automated answering system, you should be able to speak with an expert who is committed to providing the support you need, when you need it. |
| How do they determine what their customers need? You don't need another service provider. You deserve a partner who will take time to understand your business and work with you to create a plan that supports your needs and helps turn goals into realities. |

Your Technology Game plan

A true **cloud service provider** delivers more than just infrastructure — they deliver powerful, cost-effective solutions that help your business move from where you are today to where you want to be tomorrow. If they can't give you clear answers to these questions and more, it's time to keep looking.









Connectivity

Collaboration

Cybersecurity

Cloud

Your IT ecosystem

Your IT ecosystem is more than just cloud, which is why you should explore a provider than can deliver connectivity, colocation, collaboration and cloud. A single provider like Segra brings you operational and cost efficiencies and delivers cloud over a wholly owned fiber network designed for resiliency and performance.

Choosing the right cloud service provider may be the most complicated part of transitioning to the cloud.



Ready to explore the benefits of Segra Cloud services?

